

## **New recruitment services to boost IT Security**

Scanit today announced the official launch of its new recruitment services, promising that these services would make a substantial difference to the IT security market in the GCC.

Scanit, which has been looking after the majority of the banking, telecom and aviation sectors in the GCC since 2001 says that through this time we have seen a large change in the way that the IT security is addressed by companies. 'I remember when we first came to the region, our major business was in committing electronic bank robberies (penetration tests) simply to build awareness' said David Michaux, CEO Scanit who claims that the market since this time the has seen dramatic improvements.

'Companies now understand the importance of security, and have allocated large budgets to try and align themselves with international industries', but David says that it isn't simply a matter of throwing money at the problem. 'The sudden high demand on these skill sets has caused a vacuum in the market, with companies poaching staff from each other, and thus rallying salaries to all time highs' he went on to say. Through recent job postings on the new recruitment sites, it seems that salaries have more than tripled in the IT security market since 2001, examples being:

Sam Foroutani, a new recruit with Scanit, saw the demand while doing his Bachelors in IT in Dubai, and coupled with his passion for the world of security decided to continue at Royal Holloway University of London to do his MSc in Information Security. 'As I was studying in Dubai it became very apparent that IT security was becoming a big issue in the region, but I also understood that it would require more than I could learn at the local University, hence my decision to follow the 1 year course in London' commented Sam. 'Sam is a great example of the types of people we need here in the region, young, dedicated and with a sound foundation upon which to build industry experience' added David.

However, no university degree or certification can ever make up for real life experience, and according to Scanit this is what their new recruitment service is aimed at. By targeting markets such as South America, Iran and the old Eastern block, Scanit hopes to attract security engineers who have direct hands on experience to be able to quickly fill the void and help the GCC industry reach its security targets.